



Essential oil Buying checklist

Background

Essential oil production can be broken down into 2 major areas, commodity oils produced on a very large scale, and specialty oils made from small grower / distillers.

Many of the essential oils growers / distillers have been in business for hundreds of years and most wholesale importers go there for what they will re-sell at the wholesale level. These major wholesale importers for essential oils are unknown to the retail buyer. These wholesale importers purchase thousands of gallons of essential oils every year.

The company that sells to the retail customer seldom purchases directly from the distiller. They usually purchase from a wholesale importer or a middleman who carries a large line of essential oils from many wholesale sources.

At the retail level there are many companies selling the exact same commodity essential oils. For the specialty oils there are only a few companies that deal in these oils as the supply of the oils are small and the cost are much higher.

The customer who wants to purchase .5oz of peppermint oil needs to be able to select who is the best source to get the oil from. Cost is not always the best criteria to choose from. Essential oils vary every year as any crop does, some years are better than others and the quality and price of the oils change. Then there is the issue of the large volume commodity oil market and the small premium specialty market for the oil. The specialty oil suppliers have a much higher quality oil that is often much more pure, but a often a substantially higher price.

Natalchemy is not a commodity essential oil retailer. Natalchemy specializes in the Premium Select essential oils made by smaller distillers that are often overlooked by the mainstream market since their production quantity is too low for them. Natalchemy only sells the high quality essential oils that we use in the production of our own products.

Natalchemy does not sell any oils that are derived from animal sources.



Check list:

This is a checklist to help buyers in selecting where to purchase essential oils from.

The **BAD**

If you see any of these items shop don't purchase from them.

1. If they use the term "**therapeutic grade**" in the description of their essential oils.
2. "we are the only provider/source for quality essential oils"
3. If the company is a MLM Multi Level Marketing organization
4. If the essential oils are sold for the same price for the same quantity, no matter what the essential oil is. The only exception to this rule is for very small sample sizes (typically 1 mL) that have a low fixed price.

The **GOOD**:

A good supplier will have met all these requirements.

1. List the Botanical name and chemotype (if applicable) of the plant the oil was distilled from.
2. List the distillation method that was used.
3. List the region where the plant was grown.
4. List a Best used by date.
5. Has a Quality assurance plan that uses GC/MS and other tests to ensure the quality and purity of the oil.
6. List the class of the oil (monoterpene, sesquiterpene, monoterpeneol, sesquiterpeneol, aldehyde, ketone, ester, etc.).
7. Identifies Premium select oils and why they are special.
8. Stores the essential oils in temperature controlled environment not in warehouse space.
9. Will have a person who is knowledgeable on essential oils on staff to answer questions by phone or email.
10. Belongs to trade organizations like N.A.H.A
11. Has company policy that covers Fair trade and Sustainable Growth. These policies will increase price as non fair trade products are cheaper.
12. Has company policy against animal testing
13. If the oil is a natural isolate it list the plant source it came from along with the method used for the isolation.